

*Wendy, parent and program manager, with her son, Jacob.
Wendy has been with HGH for 26 years.*



HGH
Home of Guiding Hands
55
Anniversary

2022 Annual Report

Celebrating 55 Years of Improving Our Clients' Lives



2022 marks our 55th anniversary. Since 1967, we have been focused on improving the lives of the clients we serve. Having grown from a 200-bed campus setting in Lakeside, to now owning and operating 31 residential homes throughout East County, as well as an office in El Centro.

Today, we are one of San Diego County's largest providers of support and services for people with developmental and intellectual disabilities, such as autism, Down syndrome, epilepsy, and cerebral palsy. Our programs benefit more than 4,200 infants, children, and adults each year.

Fully embracing the philosophy of the whole person, we respect the familial, cultural, and environmental influences that contribute to the unique characteristics and individual skills of each person.

We emphasize a collaborative partnership and maintain a commitment to the use of best practices when providing services to persons with developmental and intellectual disabilities.

Please join us in celebrating our successes over the last 55 years. *Because we've built something special.*



A Message from the President



Dear Family and Friends,

This past year was a record year for Home of Guiding Hands. For the fourth consecutive year, we reached a new milestone in providing services to individuals with intellectual and developmental disabilities. That's a testament to the commitment and compassion of our HGH family...our partner agencies, financial supporters, volunteers, Board of Directors, and staff. It hasn't always been easy. We've had to adjust our processes and make hard decisions over the past year. We've asked more from our supporters and staff than ever. But the positive result of all that effort is undeniable.

The question is, where do we go from here?

Home of Guiding Hands has a proud history. Founded in 1961, it was built by a small but dedicated group of businessmen who wanted something better for their loved ones. They challenged the status quo and believed that there was a better way to serve our medically fragile clients. This innovation and grit shaped not only our services, but all direct care services throughout California. Home of Guiding Hands was the lighthouse that shined bright for all to see.

This next year, Home of Guiding Hands will focus on *innovation*. We will embrace change, keep an open mind, take calculated risks, and learn from our mistakes while maintaining a creative mindset to improve our care and the services we provide. We will continue to grow in San Diego and Imperial Counties, while diversifying our revenue streams, expanding our services, and seeking better ways to provide services.

Home of Guiding Hands will lead the state in the continuum of care for individuals with intellectual and developmental disabilities, ensuring the needs of the individuals we serve are met. We will change the status quo by expanding the range and types of services we provide to meet the need of the communities we serve. We will once again be that lighthouse shining bright for all to follow.

Thank you HGH family...for inspiring us and for joining us in *improving the lives of those we serve*.

Yours In Service,

A handwritten signature in black ink, appearing to read 'Edward Hershey'. The signature is fluid and cursive, with a large initial 'E' and 'H'.

Edward Hershey
President & CEO

Our Mission: To Improve The Lives Of Those We Serve.

Our Vision: To be recognized as the premier provider of a dynamic spectrum of individualized services supporting persons with special needs.

At Home of Guiding Hands We:

- Embrace change, keep an open mind, take calculated risks, and learn from our mistakes while maintaining a creative mindset to improve the care and service we provide
- Initiate partnerships and establish trust within and across boundaries to extend the best services and drive excellent outcomes
- Embody integrity, ethical behavior, and responsible stewardship in all that we do for and with others
- Are a dynamic, forward-thinking organization that uses our resources wisely
- Hold others in high regard, honor their values, viewpoints, and contributions and treat them as we wish to be treated
- Listen with curiosity and without judgment and seek first to understand so we can best meet the needs of others
- Value accountability to our service recipients, donors, community partners, community and ourselves
- Operate in a fiscally responsible, sustainable, and effective manner
- Value our staff and encourage teamwork

What We Do:

For the past 55 years, HGH has been providing a continuum of services for all ages in San Diego and Imperial Counties.

Who We Are:

We are partners, facilitators, community members, and teachers for the individuals and families we serve.



Jan Adams, our fearless CFO, is retiring after 26 years of service to HGH. Her contribution to our organization is unmatched. We would not be where we are today without her dedication, passion, knowledge, vision, and outstanding commitment to our mission. Thank you, Jan for everything you have done for HGH over the years; you will be missed!

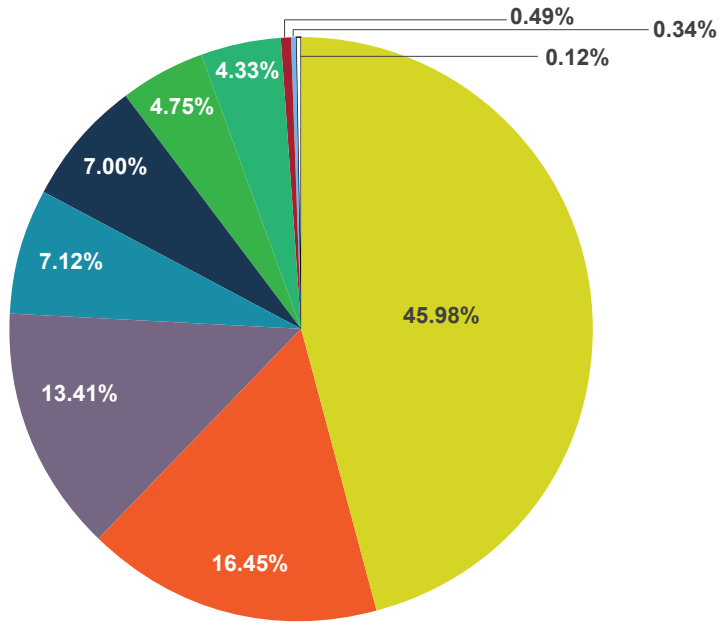
HGH is more than just a place to live; it's a place to thrive.



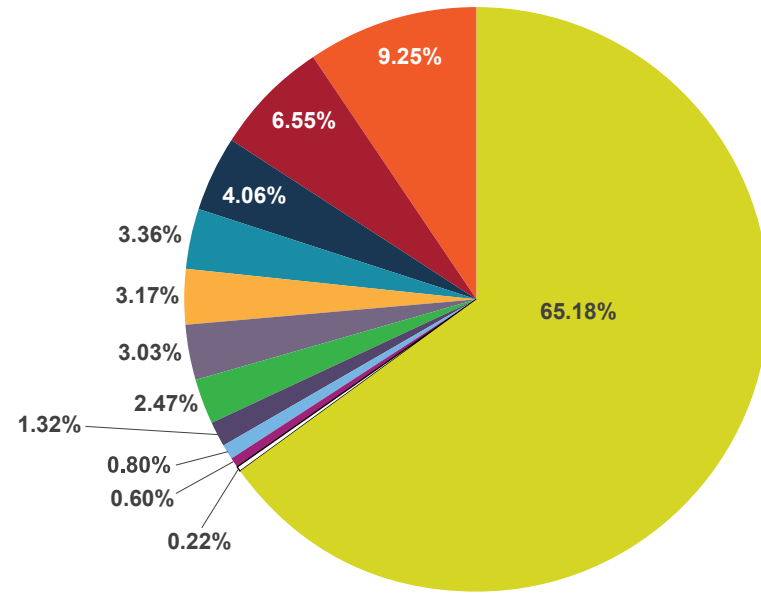
Renee and Laura. Renee has been a part of our Independent Living Program for over 12 years. Pictured with her is Laura Krebs, Independent Living Program Manager.

Your Gifts In Action 2021-22 Financial Results

Consolidated Income



Consolidated Expenses



Residential ICF Homes	\$13,784,251
Respite	4,930,138
Residential CCL Homes	4,021,144
Transportation	2,099,668
ECE, IDA, & Early Start	2,134,728
Contributions, Grants, and Special Events	1,422,698
ILP, AFHA, Life Planning, & Tailored Day	1,297,755
HUD Income	147,561
Rental	102,558
Other	36,739
Total	\$29,977,240

Program Salaries & Benefits	\$19,287,514
Admin Salaries & Benefits	2,735,833
Facility	1,938,673
Investments	1,200,481
Purchased Services	994,345
Travel & Transportation	938,007
Supplies	896,344
Depreciation	730,433
Community Outreach and Special Events	390,171
Other Expense	236,407
Interest Expense	177,521
In Kind	64,816
Total	\$29,590,545

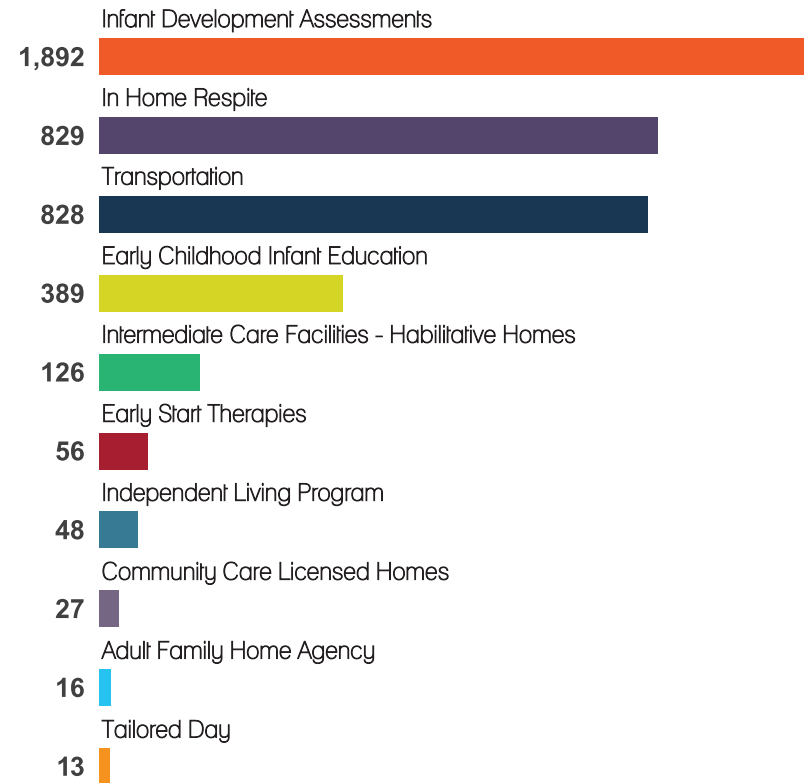
Overall Expenses:	
Program	\$23,643,500 83.30%
General Admin	\$3,888,693 13.70%
Fundraising	\$852,415 3.00%

ICF - Intermediate Care Facility, CCL - Community Care Licensing, IDA - Infant/Toddler Development Assessment, ILP - Independent Living Program, AFHA - Adult Foster Home Agency. Financials reflect fiscal year 7/1/21-6/30/22. HGH is proud to report that 85.9 cents of every dollar generated this year directly supports our programs and services. For more detailed information, please request a copy of our audit report.

Bob and Ashley. Bob is the kind of person that makes you feel good just by being near him. He received the Client of the Year award at this year's Annual Meeting. He is pictured here with Ashley, one of his caregivers.



4,226 Clients Supported



Number of Staff Employed 790

Volunteer Hours 725

Board Participation 100%

Thank You for Giving

At the heart of this organization are the men, women, and children we so proudly serve. HGH would not be what we are today without your unwavering generosity and your time and dedication to supporting our mission. This list reflects gifts of \$1,000 or more for July 1, 2021–June 30, 2022.

Jan Adams
Judith Anderson
Arch5 Design Studio
Larry & Theresa Ashbacher
Joseph & Joann Ascuitto
Al Barrack
Greg Basham
Linda Berman
Linda Bethel
Jeff & Yvonne Bloom
Jeff Bloom, Jr.
Jeffrey Bloom
Jessica Bloom
Larry Bloom
Isaac & Marcy Blumberg
David & Susan Bowers
Elizabeth Bremer
Christine Brock
Cory & Shannon Burke
Jeff & Sally Busby
Bob & Dottie Carne
Mike & Sherrie Carney
Don & Sharon Cislo
Concannon Family Foundation
Linda Coppes
Sean & Jessica Corson
Cox Business
David C. Copley Foundation
Kent & Susan Davis
Delsen & Company, LLP
Rick & Mary Doremus
Dowling & Yahnke, Inc.
Steve & Lynne Doyle
Thomas & Mary Lou Dunning
Daniel Earnest
Sheldon & Susan Engelhorn
Mike & Dianna Fausett
Cynthia Feagle

Andrew & Jean Fletsch
Dan Foster
Rick & Linda Frelke
Jane Gabrielson
Gallus Golf
Steve & Carolyn Gates
Frank & Lee Goldberg
Gonzalez Insurance Agency
Grossmont Escrow
Grossmont Healthcare District
RJ Haas
Jeffery & Christina Haddon
Jason Haelewyn
Theresa Han-Sebti
David Harris
Jerry Harris
Mike & Cindi Harris
Richard Harris
Judith Hauser
Edward & Jessica Hershey
Don & Paula Heye
Michael & Kimberly Higley
Jane Hill & Cookie Serrano
Chris Hinman
Melodie Hinman
Steve & Donette Hoefler
Lara Hoefler-Moir
Brent & Andrea Howard
HUB International Services, Inc.
Pat & Kelly Hurley
Gail Hutcheson
Imperial Valley Respite
J.T. Trily Quality Builder
Jay Jackson
Robert & Sally Johnson
Ban Keriakos
Rich & Linda Kerr
Kineticom, Inc.

Mark & Angie Klaus
Yzidro Lago
Elizabeth Lefcort
Elizabeth Leighton
Kurt & Darlene Lembach
Jacques Lemire
Lois Lippold
Jeff Maichen
Dick & Jill Marrs
Dr. Andrea Marvin & Mr. Brian Marvin
Dr. Harrison McDonald & Hilda Faye
Sam McGovern
Zanita McGuinness
Jill McKenna
Lynn McNeill-Smith
David & Lisa Miller
Thomas & Kathryn Murphy
Dean & Diana Myatt
Louis & Arlene Navias
Neighborhood Reinvestment Program,
County of S.D.
Charles & Jill Nichols
Thomas & Mary Frances Nichols
Oak Tree Philanthropic Foundation
Jim & Jean O'Grady
Osteo Relief
Frank & Rosemary Otto
Trudy Parker
Paycom Payroll, LLC
David & Nora Pepper
Price Philanthropies
Laurie Purcell
Quick Dry Flood Services
Rob & Denise Ransweiler
Mike & Ralleen Ratzlaff
Valerie Real
Bob & Diana Romito
Kathleen Romito

Neva Rousselot
RSVP Weddings & Events
Al & Mary Ruvalcaba
Ryan Family Charitable Foundation
San Diego-Imperial Counties
Developmental Services Foundation
Robert & Pauline Scott
SDG&E
Robert & Sandy Shugert
Robin Silva
So Cal Water Heating Specialists, Inc.
Susan Somers
Amy Spielman
St. Andrews Lutheran Church
St. Madeleine Sophie's Center
Pamela Starmack
Jim Stieringer
Irene Stone
Sycuan Casino Resort
The Rotary Club of La Mesa
The San Diego Foundation
Torrey Pines Bank
George & Linda Toussaint
Boyd & Ellen Townsley
Arthur & Anita Travers
David & Paula Trevino
Trivant Custom Portfolio Group, LLC
Ben & Sheila Trovaten
Kaye Turpin
United Commercial Travelers
Jason & Liane Wilson
Zachary Wilson
Thomas Wilson
Jesse & Rachel Wood
Trevor & Jennifer Yates
Nashwan Yakub

We Empower. We Advocate. We Inspire.

Cindy is a 66-year young and incredibly positive individual. She is in our Residential Program, living at Castillo Verde Home with five other women. She has an infectious smile, and always greets her staff and housemates with that big smile and a "Hi, Friend!"

She looks forward to the bus arriving on Mondays & Wednesdays to take her to her day program at the ARC of San Diego. When at home, Cindy's favorite hobby is swinging on her porch swing on the back patio and listening to her music. Her favorite artist is Neil Diamond, and she is always happy to announce, "I like that song!" whenever she hears him come on.

Cindy also loves looking at her favorite magazines, which include food and animals. Cindy loves going out just about anywhere, but her favorites are picnics in the park, Starbucks and McDonald's.



Current Leadership

Board of Directors

Officers:

Trevor Yates, President
Stacey Poon-Kinney,
Vice President
Kirk Ehrhart, Secretary &
Second Vice President
Michael Harris, Treasurer
Rick Doremus, Past President

Members:

Paul Botte
James Gonzalez
Cindi Harris
Debbie McNeil
Rachelle Domingo-Rogers
Ben Trovaten
Edward Hershey, President & CEO

Board of Governors

Al Barrack
Isaac Blumberg
Sarah Brenha
Robert Carne
David Catalino
Dan Clark
Nora Cole
Larry & Sherry Delsen
Tom DeLucia
Daniel Earnest
Mike Fausett
Susan Fike
Gail Glutting
Lindy Goble
Chris Hinman
Steven L. Hoefler
Andrea Howard
Austin Hughes
Randy Jones
Dick Marrs
Michelle Metter

Chuck Muse
Mark Ochenduszko
Jim O'Grady
Evelyn Riddick
Stuart Scott
Judith Shaplin
Irene Stone
Marcia Vanlandingham
Dave & Charlene Walker
Ann Walker
Rachel Wood
Tom Woolway

HUD Corporation Board

President, Dave Walker
Vice President, Stuart Scott
Secretary/Treasurer, Susan Fike

Members:

Mike Fausett
Debby McNeil
Judith Shaplin

HGH Programs

Adult Foster Agency: Designed for adults who wish to live with a family. The individual is integrated into family life, receives support from the family, and is involved in the everyday happenings and joys of a home.

Early Childhood Education: A dual-purpose program that provides therapeutic and educational early intervention to young children, from birth to three years of age, who are at risk of delay or have been diagnosed with a developmental disability.

Independent Living: We support and encourage our clients who desire to live on their own. Each week a trained counselor provides one-on-one assistance in meal preparation, money management, shopping, and accessing community resources.

Infant Development Assessment: We evaluate children from four months to three years of age to establish California Early Start services eligibility.

Life Planning: A workshop series to help families develop a life plan for a family member with a disability. We help families learn about available resources to ensure quality of life throughout the individual's lifetime.

Residential Services: Throughout our 31 homes, we provide support to children (starting at age 8), adolescents, and adults. They live in friendly, comfortable environments with 24-hour care and varying levels of individualized support and training.

Respite Care: We provide in-home support to enable a family/caregiver to feel comfortable taking a break from their loved one's intensive supervision and care.

Tailored Day Services: We help individuals build quality relationships by assisting them with access to community activities where they will meet others with shared interests.

Transportation: Our fleet of adapted vans and buses transports our clients throughout San Diego County, enabling them to connect with others in their community safely and effectively.



Honoring choice, connecting individuals and supporting family life

Rick moved to HGH in 2005. Since then, he has made lifelong friends. He has lived with most of the same housemates and staff for the past 17 years.

Rick's favorite thing in life is his dog, Megan, and he takes pride in caring for her. He walks, feeds, and plays with her; they are best friends with a special bond. Rick loves bowling, fishing, a good movie, church, Elvis Presley, and Johnny Cash. Rick also has a close relationship with his family and plans to visit them in Florida later this year.

Over the years, Rick has become the Aquilla house organizer and is the first to volunteer to help with chores or anything related to our home improvement projects. Rick is funny, friendly, and a good friend to all.

-House Manager, Lisa

Special Needs Care Professionals



Noor and TJ, HGH residents, with their caregiver, Heather

Home of Guiding Hands

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Client photography provided by:

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PHOTOGRAPHY

RICH SOUBLET
PHOTOGRAPHY