



2019 Annual Report

HGH is more than just a place to live; it's a place to thrive.

Wesley can light up a room with his infectious smile. He is a 19-year-old young man with a cheerful disposition and often gentle demeanor. It's not unusual to find him playing music while dancing around the house. He enjoys being outdoors, relaxing in the grass, listening to the cars go by and the chirping of the birds.

Wesley joined our Residential Program in 2014 and shares a home with two other young men. He has a very supportive family that includes his mother, father, brother, and grandparents, whom he sees weekly. We have seen tremendous growth in Wesley and are amazed every day by the young man he's become.

Message from the President



As I look back on this past year, I am genuinely amazed at the number of people who helped us propel Home of Guiding Hands to where it is today – a widely respected and nationally acclaimed organization.

This is an organization built on the strength of many. Our board members willingly share their gifts and talents to expand the work of our organization. Our staff work tirelessly for the people we serve, and they do it with great compassion. Our volunteers give hundreds of hours in dedication to our mission. Our donors provide generously, filling the gap of what the state reimburses us and what is really needed to support this fragile population. And, our partnerships in the community are stronger than ever.

HGH was honored to receive three prestigious awards this past year: San Diego Union

Tribune Best Places to Work, East County Chamber of Commerce Business of the Year Award, and the State of California Nonprofit of the Year Award. I am truly honored to work alongside this incredible group of people. Together, we have made great strides in changing legislation that has improved the quality of services, developed innovative programs, provided additional training, and created awareness within our communities.

Since having been appointed President and CEO in 2010, we have doubled the number of our employees and increased the number of clients we serve by almost 700%. I remain committed to the goal that HGH will be a forward-thinking, contemporary organization that will continue to provide quality services, education and advocacy for people with developmental disabilities, their families, and others in our community.

If you have any questions or would like to learn more about our organization, my door is always open.

With warmest regards and appreciation,



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Home of Guiding Hands is Community, Acceptance, Inclusion, and Innovation.



Our Mission: To improve the lives of those we serve. **Our Vision:** To be recognized as the premier provider of a dynamic spectrum of individualized services supporting persons with special needs.

At Home of Guiding Hands We:

- Provide high-quality, person-centered services as determined by the needs of customers and clients
- Advocate for individuals and families to enhance their quality of life
- Are a dynamic, forward-thinking organization that uses our resources wisely
- Act with integrity and professionalism, and treat all persons with respect
- Encourage and support open, honest communication and mutual respect throughout the organization
- Value accountability to our service recipients, donors, community partners, community and ourselves
- Operate in a fiscally responsible, sustainable, and effective manner
- Value our staff and encourage teamwork

What We Do: For the past 52 years, HGH has been providing a continuum of services for all ages: adult foster services; counseling & family support services; early childhood development serving infants and toddlers; an independent living program; residential services for children, adolescents and adults; in-home respite serving all ages; tailored day services; and transportation in San Diego and Imperial Counties.

We believe that individuals thrive when they can direct their own lives in a setting that offers a more fulfilling lifestyle, provides individualized attention, increases opportunities for self-sufficiency, and encourages greater community integration. These are the guiding principles behind everything we do at HGH.

Who We Are: We are partners, facilitators, community members, and teachers for the individuals and families we serve.

Honoring choice, connecting individuals, and supporting family life

Autrisa is a charming and lovable little three-year-old who is headstrong, impulsive, and quite shy. She qualified for our Early Intervention and Speech Therapy Services due to her expressive language delay and her lag in social and emotional development. She received five months of weekly intervention services from one of our Early Start Educators, whom we refer to as "The Baby Whisperer."

Since graduating from the HGH programs, Autrisa now has a vocabulary of 30+ words and can articulate her needs and wants using two-word sentences. She can also speak two languages, English and her home language, Farsi.

Your Gifts In Action 2018-19 Financial Results

\$11,265,068

4,141,486

2,992,238

2.907.509

2,060,693

1,920,744

1,066,824

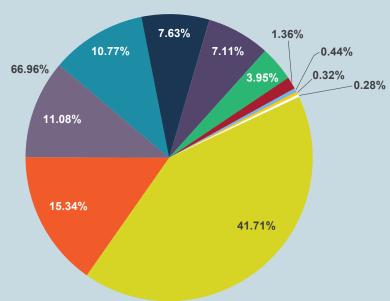
367.745

120.010

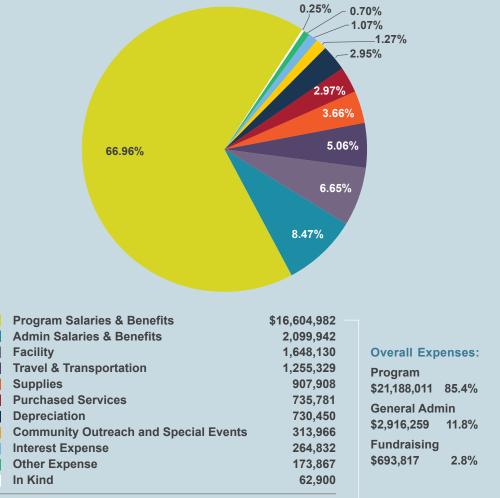
87,152

76,849

\$27,006,318



Consolidated Income



\$24,798,087

Consolidated Expenses

ICF - Intermediate Care Facility, CCL - Community Care Licensing, IDA - Infant/Toddler Development Assessment, CLP - Community Living Program, AFHA - Adult Foster Home Agency. Financials reflect fiscal year 7/1/18-6/30/19. HGH is proud to report that 85.4 cents of every dollar generated this year directly supports our programs and services. For more detailed information, please request a copy of our audit report.

Residential ICF Homes

Residential CCL Homes

ECE, IDA, & Early Start

Contributions, Grants, and Special Events

CLP, AFHA, Life Planning, & Tailored Day

Respite

Transportation

Investments

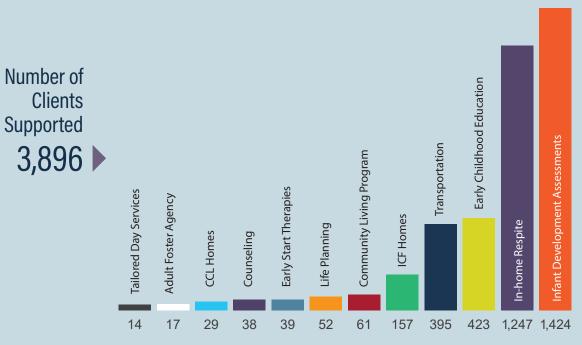
HUD Income

Other

Rental



HGH Clients Supported



CCL-Community Care Licensing (Residential), ICF-Intermediate Care Facility (Residential)

Homes Owned in the Community 31 HGH Transportation Fleet 72

Number of Staff Employed 900

Board Participation 100%

Thank You for Giving

Donor lists reflect gifts of \$1,000 or more for July 1, 2018 through June 30, 2019

Jan Adams Aquirre & Associates Barona Resort & Casino Alfred & Flaine Barrack Deborah Bell Jeff & Yvonne Bloom Larry Bloom Isaac & Marcy Blumberg Cassidy & Marisa Boelk Angela Botte Paul & Mary Botte David & Susan Bowers Elizabeth Bremer David & Sarah Brenha Christine Brock Coru & Shannon Burke California Bank & Trust California Foundation for Stronger Communities Robert & Dorothy Carne Cars 2 Charities CBIZM HM. LLC Don & Sharon Cislo City of El Cajon Denise Clark Paul & Lisa Clifford Colton Clifford Cliff & Susan Clifford Linda Coppes County of San Diego Neighborhood Reinvestment **Cushman Foundation** Kent & Susan Davis Lawrence & Sherry Delsen Delsen & Company, LLP Matthew Delsen

Rick & Mary Doremus Dowling & Yahnke, LLC Stephen & Lunne Doule **Everbowl** Mike & Dianna Fausett Howard & Gilda Feffer Jeffrey & Brittney Fenster Eric & Babs Fletcher Andrew & Jean Fletsch Mike & Sarah Fraunces Richard & Linda Frelke Jane Gabrielson Gallus Golf Lou Galupo Grossmont Healthcare District Erik Gutfeldt & Deborah Goldeen **RJ Haas** Hanken Cono Assad & Co., Inc. Joe & Marcie Hanna Allison Harper Trivant Custom Portfolio Group, LLC Michael & Cindi Harris Ralph Miller & Judith Hauser Heller Foundation of San Diego Kira Heramb Edward & Jessica Hershey Don & Paula Heye John & Cindy Hine Melodie Hinman Chris & Karen Hinman Steven & Donetta Hoefer Brent & Andrea Howard HUB International Insurance Services Inc. Scott & Donna Jarvie Robert & Sally Johnson Kaye Kelley

Ban Keriakos Richard & Lunda Kerr Mark & Angie Klaus Keith Kulberg Law Office of Isaac Blumberg Elizabeth Leiahton Kurt Lembach Lions Club of La Mesa Lois Lippold Richard & Jill Marrs Brian & Dr. Andrea Marvin Zanita McGuinness Lunn McNeill-Smith Maraaret Meistrell Michael Zamkow & Sue Berman Charitable Foundation David & Lisa Miller Maru Miller & Barbara Whitman Miller Mobility Solutions Inc. James & Jean O'Grady Oak Tree Philanthropic Foundation Pacific Coast Commercial Jovan & Sonia Paunovic Petix & Botte Financial Jovan Poon Price Philanthropies Kevin & Laurie Purcell Qualcomm Matching Gift Program **Quick Dry Flood Services** Rob Ransweiler Mike & Ralleen Ratzlaff Rest Haven Preventorium for Children Jeff & Stephanie Richard Kathleen Romito Bob & Diane Romito Rotaru of El Caion Lanny Ruffin Jerome Ruan Samuel H. French III & Katherine Weaver French Fund SANDAG Earl Schryver & Lori Sorenson

Andrew & Ariana Schuh Robert & Pauline Scott Daniel & Elaine Scullu Robert & Sandy Shugert So Cal Water Heating Specialists, Inc. St. Andrews Lutheran Church St. Madeleine Sophie's Center Neal & Kam Stehlu Ross & Carol Stensrud Dirk & Brenda Stump James & Linda Stump Coru Summers Sycuan Band of The Kumeyaay Nation Sucuan Resort & Casino Tina Terlecki & Helen Baker The Carlson Familu The Casper Company The San Diego Foundation Torrey Pines Bank Elahe Toulouie, MD Georae & Linda Toussaint Arthur & Anita Travers Matt Trovaten Beniamin & Sheila Trovaten Video Fact Documentation Service David & Charlene Walker Sean Walsh Adam & Rachel Welland Gregory & Felicia Wells Ron & Toni Whisman Laura Williams Jason & Liane Wilson Justin Wood Jesse & Rachel Wood Trevor & Jennifer Yates Lea Zaniani John Zepeda

We apologize for any errors and extend our deepest gratitude for any support that may have gone unrecognized.

Honorarium & Memorial Gifts Given By:

Isaac & Marcy Blumberg **Elizabeth Bremer** Robert & Dorothy Carne Don & Sharon Cislo Linda Coppes Rick & Mary Doremus Jane Gabrielson **RJ** Haas Ralph & Judith Hauser HUB Int'l Insurance Services Inc. Kaye Kelley Mark & Angle Klaus Lynn McNeill-Smith Daniel & Elaine Scully Robert & Sandy Shugert St. Andrews Lutheran Church Neal & Kam Stehlu Benjamin & Sheila Trovaten Adam & Rachel Welland Gregory & Felicia Wells Lea Zanjani

 $\mathcal{E}\ell$ mer is an outgoing 75-year-old gentleman of indomitable spirit. In 2016, Elmer joined our Residential Program as a member of Milton Manor where he takes pride in his home.

To Elmer, everyone is a potential new friend, and he loves to initiate conversation when meeting new people. For fun and relaxation, Elmer likes to watch television, collect coupons to use for shopping, and participate in activities with peers such as going out to parks, movies, 7-Eleven, and eating out in restaurants. But perhaps Elmer's favorite activity is recycling bottles and cans in order to cash them in for extra spending money. Not only does he collect cans at work to add to his stockpile, but one can always count on Elmer to have a spare bag handy when attending outings and picnics.

2018-19 Leadership

Board of Directors

Officers:

President – Isaac Blumberg Vice President – Rick Doremus Secretary/Second V.P. – Stacey Poon-Kinney Treasurer – Michael Harris Past President – Debby McNeil

Members:

Kirk Ehrhart Cindi Harris Ben Trovaten Trevor Yates Jonathan Uslaner Lea Zanjani Mark Klaus, HGH President & CEO

Board of Governors

Al Barrack Michelle Beisner Sarah Brenha

Robert Carne David Catalino Carole Jean Close Nora Cole Larry & Sherry Delsen Mike Fausett Susan Fike Carol Fitzgibbons Gary Fong Gail Glutting Michael Harris Chris Hinman Steven Hoefer Andrea Howard Roger Hueppchen Ed Jarrell Randu Jones Glenn Kellogg, MD David Keltner Dick Marrs **Michelle Metter**

Chuck Muse Mark Ochenduszko Jim O'Grady Evelyn Riddick Stuart Scott Judith Shaplin Irene Stone Marcia Vanlandingham Dave & Charlene Walker Don & Ann Walker

HUD Corporation Board

President, Dave Walker Vice President, Stuart Scott Secretary/Treasurer, Susan Fike

Members: Mike Fausett Debby McNeil Judith Shaplin

Remembering Elaine 6/21/1936 - 8/5/2019

Elaine Barrack was a wise woman of great strength, integrity, and compassion. She and her husband, Alfred, have been a part of our organization for over 30 years. They gave generously of their time, leadership, and support to the betterment of the community for people with developmental and intellectual disabilities.

Elaine will forever remain in our hearts as part of our family and a dear friend.

Save the Dates

Randy Jones Run/Walk Saturday, February 29, 2020 Crown Point Park

46th Annual Gala Saturday, June 6, 2020 The US Grant

Charity Golf Classic Friday, October 23rd, 2020 Maderas Golf Club

North Park Pub Crawl September 2020 North Park Breweries



The HGH Verbeck Resource Center is open Monday through Friday from 8am-4:30pm. All visitors are welcome to stop by for a tour.

The HGH Programs



Robin is pictured here with her trusted companion and caregiver, Katie. Robin has been a member of our Residential Program since 1986.

Adult Foster Agency: Designed for adults who wish to live with a family. The individual is integrated into family life, receives support from the family, and is involved in the everyday happenings and joys of a home.

Counseling & Family Support: We provide counseling services in a confidential and supportive environment. Individualized therapy, as well as caregiver and sibling support groups are available.

Early Childhood Education: A dual purpose program which provides therapeutic and educational early intervention to young children, from birth to three years of age, who are at risk of delay or have been diagnosed with a developmental disability.

Independent Living: We support and encourage the greatest level of independence for our clients who desire to live on their own. Each week a trained counselor provides one-on-one assistance in the areas of meal preparation, money management, shopping, and accessing community resources.

Infant Development Assessment: We evaluate children from four months to three years of age in order to establish eligibility for California Early Start services.

Residential Services: Throughout our 31 homes, we provide support to children, adolescents, and adults currently ranging in age from 8 to 85. They live in comfortable, friendly environments with 24-hour care and varying levels of individualized support and training.

Respite Care: We provide in-home support to enable a family/caregiver to feel comfortable taking a break from the intensive supervision and care of their loved one.

Tailored Day Services: We help individuals build quality relationships by assisting them with access to community activities where they will meet others with shared interests.

Transportation: Our fleet of adapted vans transports people throughout San Diego County enabling clients to connect with others in their community in a safe and effective manner.



We Empower. We Advocate. We Inspire.

Client photography provided by:



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