



Phil, celebrating 84 years

 HGH 50TH
Anniversary

2017 Annual Report



HGH is more than just a place to live; it's a place to thrive.

Norine's happy disposition, warm personality, and great sense of humor are contagious. She has a positive attitude and sees the good in everyone.

It was 2011 when Norine moved into the Residential Program at HGH. She shares a home with five other women whom she calls her friends. Some of her favorite past times are preparing a meal at home with the staff, watching Rachael Ray and Wonder Woman, and adventuring off to the beach and Disneyland for the day. But what she loves the most, is time with her sister and niece.

Norine has shown tremendous growth since living at HGH. She is now able to express herself freely – sharing her feelings and needs with others. She has developed skills independent of the staff and relishes in the fact that she is now making her own life decisions.

Norine

Message from the President




This year, Home of Guiding Hands is celebrating a half century of providing services and supports to individuals with developmental disabilities in both San Diego and Imperial Counties.

Fifty years ago, America celebrated its first Super Bowl, Disneyland opened The Pirates of the Caribbean, “All You Need is Love” by The Beatles reached number one, and HGH opened its doors in Lakeside. This year, HGH moved into a newly renovated and furnished building that we can humbly say we own – thanks to the generosity of our supporters. The new 25,000 square foot Resource Center serves clients directly and houses our administrative support services. The ribbon cutting was a huge success as community leaders, clients, and collaborative partner agencies gathered to celebrate this monumental milestone for HGH. What started out as an ambitious goal by a small group of individuals, has become the Home of Guiding Hands that we know today. I doubt that 50 years ago, anyone could have imagined the positive impact HGH would have on thousands of individuals with developmental disabilities, their families, and our entire community.

Home of Guiding Hands joins a small group of organizations that have stood the test of time. We boast of a consistent history of providing exceptional services and supports to many of our community’s most vulnerable citizens. The foresight and dedication of the HGH Founders to provide services even before the creation of the current service-delivery system in California, the Lanterman Act, was passed into legislation, is incredible. While we are proud of our past accomplishments and are grateful to everyone for the role they played in our history, I am equally excited about the next 50 years!

As we look toward the future, I want to take a moment to express my gratitude for your ongoing support and your commitment to HGH and the 2,569 children, adolescents, and adults with developmental and intellectual disabilities that count on us every day. Without you and your contributions, we would not be able to fulfill our mission – “To improve the lives of those we serve.” If you have any questions or would like to learn more about our organization, my door is always open.

With warmest regards and appreciation,



President & Chief Executive Officer

Home of Guiding Hands is Community, Acceptance, Inclusion, and Innovation.



Ricky

Our Mission: To improve the lives of those we serve. **Our Vision:** To be recognized as the premier provider of a dynamic spectrum of individualized services supporting persons with special needs.

At Home of Guiding Hands We:

- Provide high-quality, person-centered services as determined by the needs of customers and clients
- Advocate for individuals and families to enhance their quality of life
- Are a dynamic organization that is forward-thinking and uses our resources wisely
- Act with integrity and professionalism, and treat all persons with respect
- Encourage and support open and honest communication and mutual respect throughout the organization
- Value accountability to our service recipients, donors, community partners, community and ourselves
- Operate in a fiscally responsible, sustainable, and effective manner
- Value our staff and encourage teamwork

What We Do: For the past 50 years, HGH has been providing a continuum of services for all ages: early childhood development serving infants and toddlers; residential services for children, adolescents and adults; in-home respite serving all ages; a community living program; counseling and family support services; and a variety of quality of life programs in San Diego and Imperial Counties.

We believe that individuals thrive when they can direct their own lives in a setting that offers a more fulfilling lifestyle, provides individualized attention, increases opportunities for self-sufficiency, and encourages greater community integration and access. These are the guiding principles behind everything we do at HGH.

Who We Are: We are partners, facilitators, community members, and teachers for the individuals and families we serve.

Honoring and supporting individuals who want to live independently



Skipper



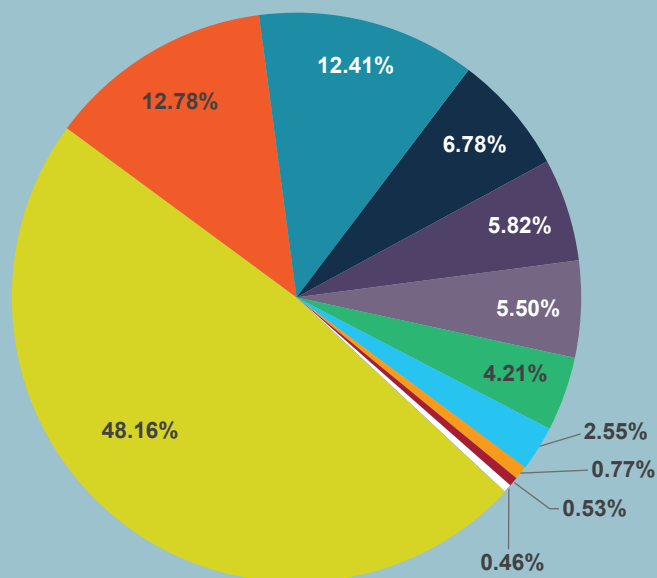
Dan

Skipper and Dan have been roommates and best friends for 30 years. They were introduced on the HGH campus in the training apartments, and quickly became inseparable.

In 1986, when HGH launched a pilot program to support individuals to live independently in the community, Skipper and Dan moved into their own apartment as original members of the HGH Community Living Program – the first of its kind in San Diego. After several decades of living independently, Skipper and Dan are the embodiment of success, and are now local fixtures in the community – you can often find them enjoying dinner out or catching a movie at the mall. We are extremely proud of Skipper and Dan, and honored to be a part of their journey.

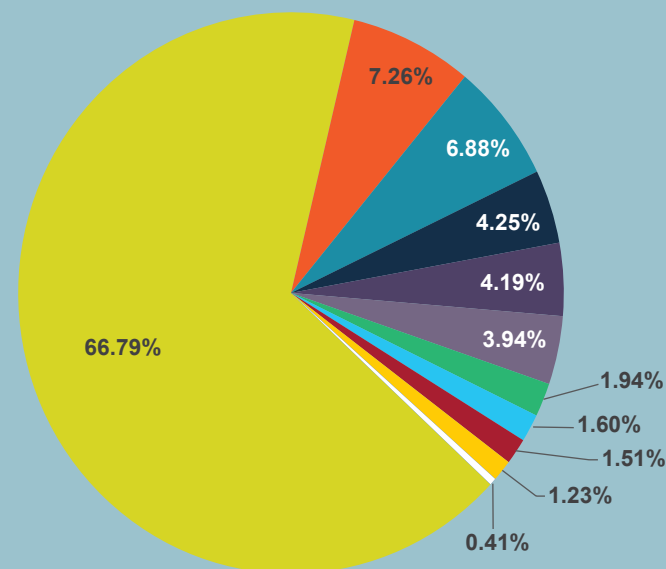
Your Gifts In Action 2016-17 Financial Results

Consolidated Income



Residential ICF Homes	\$10,907,016
Residential CCL Homes	2,895,224
Respite	2,811,529
Transportation	1,536,427
Early Childhood Development and IDA	1,318,834
Contributions, Grants, and Special Events	1,244,477
CLP, AFHA, & Life Planning	954,249
Investments	578,338
Rental	175,371
Other	119,559
HUD Income	105,267
	\$22,646,291

Consolidated Expenses



Program Salaries and Benefits	\$14,352,054
Admin. & Dev. Salaries and Benefits	1,560,808
Facilities	1,478,862
Travel and Transportation	912,717
Supplies	900,712
Purchased Services	846,119
Depreciation	415,809
Other	343,997
Community Outreach and Special Events	323,665
Interest	264,619
In Kind	88,605
	\$21,487,967

ICF - Intermediate Care Facility, CCL - Community Care Licensing, IDA - Infant/Toddler Development Assessment, CLP - Community Living Program, AFHA - Adult Family Home Agency. Financials reflect fiscal year 7/1/16-6/30/17. HGH is proud to report that 89 cents of every dollar generated this year directly supports our programs and services.

HGH Clients Supported

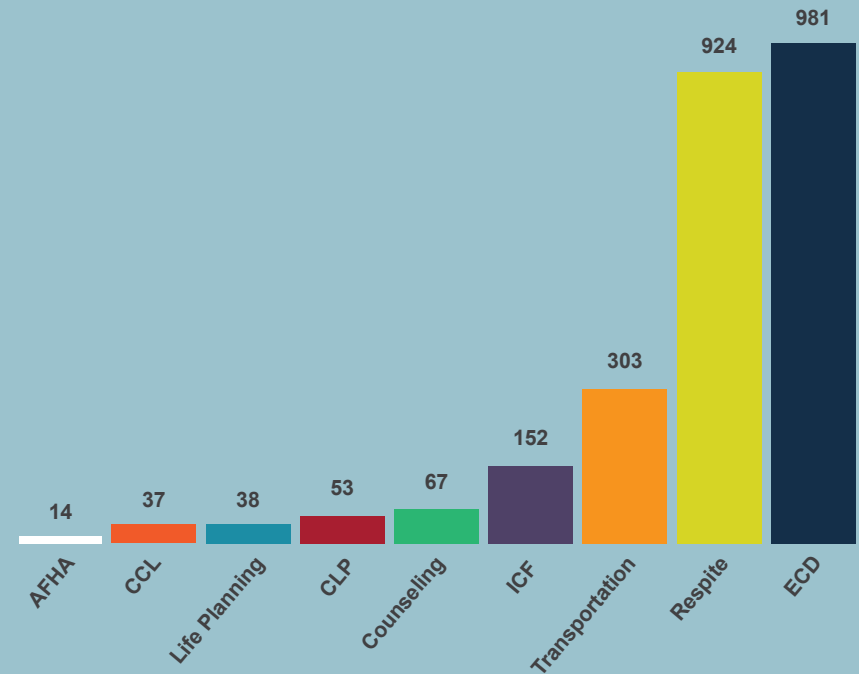
Number of
Clients
Supported
2,569 ▶

Number of
Volunteer
Hours
4,298

Board
Participation
100%

Number of
Employees
800

Homes Owned in the Community **31**
HGH Transportation Fleet **58**



AFHA - Adult Family Home Agency, CCL - Community Care Licensing (Residential), CLP - Community Living Program, ICF - Intermediate Care Facility (Residential), ECD - Early Childhood Development

Julia



Thank You for Giving

Donor list reflects gifts of \$1,000 or more July 1, 2016 through June 30, 2017

Jan Adams
Aguirre & Associates
David and Annette Alpert
Jim and Carrie Ash
Avista Technologies Inc.
Barona Resort and Casino
Al and Elaine Barrack, Sr.
Patricia Becker
Isaac and Marcy Blumberg
James Bosley
Paul and Mary Boite
David and Susan Bowers
Elizabeth Bremer
David and Sarah Brenha
Jeff and Sally Busby
California Bank & Trust
The Carlson Family
Robert and Dottie Carne
CBIZ MHM, LLC
County Employees Charitable
Organization
Daniel and Lisa Cislo
Don and Sharon Cislo
City National Bank
City of El Cajon
City of Santee
Fred and Nora Cole
Community Service Association
San Diego Unified School
Linda Coppes
Cushman Foundation
Kent and Susan Davis
Jessica DiMaggio
Rick and Mary Doremus
Dowling & Yahnke, LLC

Stephen and Lynne Doyle
Scott Dunning
Thomas and Mary Lou Dunning
Eicher Trust
Estate of Geraldine Frances Ladd
Andrew and Jean Fletsch III
Mike and Sarah Fraunces
Richard and Linda Frelke
Jane Gabrielson
Andrew and Dori Gallagher
Kim Gay
Raymond and Gritli Granstedt
Andy and Sharon Gray
Grossmont Healthcare District
Gustave Klaas Trust
Erik Gutfeldt and Deborah Goldeen
Hanken Cono Assad & Co., Inc.
Jerry and Mary Ellen Harris
Michael and Cindi Harris
Judith Hauser
The Heller Foundation of San Diego
Brent and Lora Heramb
Heramb Charitable Foundation
Chris and Karen Hinman
Steven and Donetta Hoefer
Patrick and Vanessa Hofmann
Brent and Andrea Howard
HUB International Insurance
Services, Inc.
Hueppchen Family Foundation
Gail Hutcheson
Independence for Life Choices
Inland Pacific Commercial Properties –
James Renner
Seth and Tina Jenkins

Robert and Sally Johnson
Kenneth E. Minolt Rev Trust
Ban Keriakos
Kiwanis Club of La Jolla
Mark and Angie Klaus
Brendan Kolesar
George and Carol Lattimer
Leo and Emma Zuckerman Trust
Mark and Karen Lindsey
Anne Marie Lyles
Marvin Arnold & Irene Jaquetta Heye
Community Enrichment Fund at The
San Diego Foundation
Lauralyn McCarthy
Zanita McGuinness
Debby McNeil
Lynn McNeill-Smith
Margaret Meistrell
David and Lisa Miller
Mary Miller and Barbara Whitman
Newton Foundation
Oak Tree Philanthropic Foundation
James and Jean O'Grady
PIKE - Pi Kappa Alpha
Qualcomm Matching Gift Program
Quick Dry Flood Services
Gerry Ranglas
Mike and Ralleen Ratzlaff
Raymond E. Ehly Foundation
Ronald and Teresa Rehberger
Rest Haven Preventorium for Children
Kathryn Richman and John Barber
Robert and Charlette Jensen Trust
Diane Romito
Kathleen Romito

Rotary Club of La Mesa
Rotary of El Cajon
Ryan Family Charitable Foundation
Sally Harris Trust
Andrew and Ariana Schuh
Robert and Pauline Scott
Daniel and Elaine Scully
SDG&E
Sharp Business Systems San Diego
Shepard Bros. Inc.
Robert and Sandy Shugert
Herbert Soloman
St. Andrews Lutheran Church
St. Madeleine Sophie's Center
Greg Starmack
Irene Stone
Superior Care Pharmacy
Sycuan Resort & Casino
The Arc of San Diego
The Bill & Norma Verbeck Foundation
The Frank M. & Lee Goldberg
Foundation
The Kerr Family Foundation
The San Diego Foundation
The Thursday Club
The Trust of Ethne Virlyn Johnson
Torrey Pines Bank
George and Linda Toussaint
Arthur and Anita Travers
Benjamin and Sheila Trovaten
Union Bank of California
Frank and Candice Urutia
Jonathan Uslaner and
Olga Gonzalez-Silen
David and Charlene Walker
Gregory and Felicia Wells
Ron and Toni Whisman
Laura Williams
Lea Zanjani
Marvin and Bebe Zigman

The New Resource Center



Located at 1908 Friendship Drive, El Cajon, CA 92020

Honorarium Gifts

Sharon Dempsey
Bob and Dottie Carne
Heidi Ebert
Jenny Hietala
Mark Klaus
Elena Marsch
Johnny & Eileen McCarthy
Danny Morales
Karina Reid
Robert Shugert, Jr.
Cindy Townsley
Terri Williams

Memorial Gifts

Alvin Blumberg
Paul Boland
Melissa Cislo
Virginia Coley
Charles Cono
Josh Dullea
Dennis Dye
Elly Ebert
Raymond E. Ehly
Frank & Edna Fichter
Arnold Flury
Tina Marie Gelsomino
Craig Georgi
Cecilia Graber
John Guziak
Roy Heramb
Alice Killingworth
Chuck & Joy McCarthy
Kevin McCarthy
Steve Mitchell
Jeanne Pollecek
Donald Propper
Richard Stine
Shirley Jean Winn



Board Member of the Year

Isaac joined HGH's Board of Directors in July of 2014. His tremendous commitment and dedication to HGH, our community, and the people we serve every day is unquestionable!

This past year, Isaac devoted untold hours of his time and resources providing advice, council, and support – including his legal skills and acumen – on behalf of HGH. He and his wife, Marcy, participated in all three of our events as well as supported other fundraising efforts.

Isaac is a hard-working individual who is always willing to face a challenge and advocate for what is right. In addition to his role on our Board, he also serves on the Capital Campaign and Executive Committees.

We thank him for his unwavering commitment to HGH, our community, and to people with developmental disabilities.

Volunteers of the Year

Jessica DiMaggio, Jennifer Hawk, Paulina Payan, Merrin Snyder and Trevor Yates provide great leadership and unending support for HGH fundraising events.

Together, they have actively solicited players for the golf tournament, volunteers for the events, and donations toward our fundraising goals. They have given their time to HGH selflessly with the support of their employer Kineticom. They volunteer on both the run/walk and golf committees as well as participate in the events. Trevor and Jennifer have been golf committee members since 2014. Jessica sits as co-chair of the run/walk committee and helps with the golf tournament games. And, for the past two years, Paulina and Merrin have played important roles in running on-course games at the Golf Classic. We are fortunate to work with such a solid, enthusiastic, and dedicated group of people.

Community Partner of the Year

For 50 years, HGH has partnered with members of the community that are aligned with our mission and committed to helping us provide the best services possible. It's because of these partnerships and their trust in our abilities that we have grown.

Phil Lindsley and Liz Lockwood of San Diego Special Needs Law Center have been supporting HGH for over five years with their attendance at the Galas, their sponsorship of our holiday home parties, and their generous donations toward our programs and services.

For over 30 years, San Diego Special Needs Law Center has been an advocate for independence, justice, and equality. Their dedication to people with disabilities resounds from the work they do every day. We are proud to call them our Community Partner.

2016-17 Leadership

Board of Directors

Officers:

President – Debby McNeil
Vice President – Lea Zanjani
Secretary/Second V.P. – Isaac Blumberg
Treasurer – Michael Harris
Immediate Past President – Mary Miller

Members:

Nora Cole
Rick Doremus
Kirk Ehrhart
Sharon Gray
Marcie Hanna
Andrea Howard
Jonathan Uslaner

President & CEO:

Mark Klaus

Board of Governors

Jim Allison
Michelle Beisner, RN
Robert Carne
David Catalino
Carole Jean Close
Cliff Diamond
Mike Fausett
Susan Fike
Gary Fong
Gail Glutting
Chuck Hansen
Steven L. Hoefer
Roger Hueppchen
Ed Jarrell
Randy Jones
Glenn Kellogg, MD
Dick Marrs
Michelle Metter
Chuck Muse
Mark Ochendusko
Jim O'Grady

Stacey Poon-Kinney

Keith Richards
Evelyn Riddick
Stuart Scott
Judith Shaplin
Irene Stone
Ben Trovaten
William Verbeck
John Vorhies
Dave & Charlene Walker
Don & Ann Walker

Board of Trustees

HUD Corporations
President, Dave Walker
Vice President, Stuart Scott
Secretary/Treasurer, Susan K. Fike

Members:

Mike Fausett
Debby McNeil
Judith Shaplin

Save the Dates

Randy Jones Run/Walk
Saturday
February 17, 2018
Crown Point Park

44th Annual Gala
Saturday
June 9, 2018
The US Grant

Pro-Am Golf Classic
Friday
October 26, 2018
Maderas Golf Club

For more information about
HGH events, contact Jessica
Brandon at 619-938-2854 or
jessica@guidinghands.org



Beth



Clients and staff gathered for the ribbon cutting at the new Resource Center

Client photography provided by:

NADIA BOROWSKI SCOTT
PHOTOGRAPHY

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