



Karen



HGH is more than just a place to live; it's a place to thrive.

Jonathon & Samantha

"This photo beautifully captures the bond that Jon and I have established over the past several years. What you don't see are the challenges we faced in getting there. It took a lot of hard work and dedication but it was all worth it. I became someone he trusts and turns to. I am so proud of Jon and the growth he's shown. He is just one of the many reasons I love what I do and why I strive to be the best caregiver I can."

- Samantha, HGH Direct Support Professional since 2014

Message from the President

As I look back on this past year, I am genuinely amazed at the number of people who helped us propel Home of Guiding Hands to where it is today – a widely respected and forward-thinking organization.

This is an organization built on the strength of many. Our Board Members willingly share their gifts and talents to expand the work of our organization. Our staff work tirelessly for the people we serve, and they do it with great compassion. Our volunteers give hundreds of hours in dedication to our mission. Our donors provide generously, filling the gap of what the state reimburses us and what is really needed to support this fragile population. And, our partnerships in the community unite us.

I am truly honored to work alongside this incredible group of people. Together, we have made great strides in changing legislation, improving the quality of services, developing innovative programs, providing training, and creating awareness within our communities.

Since having been appointed President and CEO in 2010, we have doubled the number of our employees and increased the number of clients we serve by almost 700%.

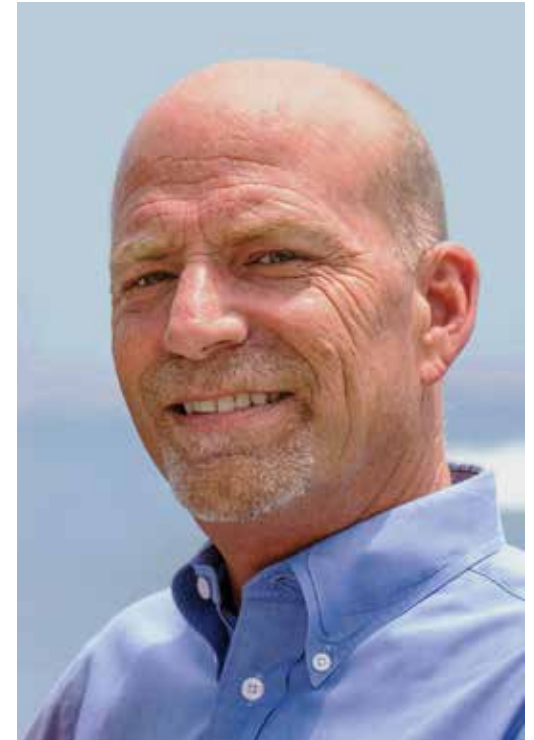
I remain committed to the goal that HGH will be a forward-thinking, contemporary organization that will continue to provide quality services, education and advocacy for people with developmental disabilities, their families, and others in our community.

If you have any questions or would like to learn more about our organization, my door is always open.

With warmest regards and appreciation,



President & Chief Executive Officer



Home of Guiding Hands is Community, Acceptance, Inclusion, and Innovation.



Lauren

Our Mission: To improve the lives of those we serve. **Our Vision:** To be recognized as the premier provider of a dynamic spectrum of individualized services supporting persons with special needs.

At Home of Guiding Hands We:

- Provide high-quality, person-centered services as determined by the needs of customers and clients
- Advocate for individuals and families to enhance their quality of life
- Are a dynamic, forward-thinking organization that uses our resources wisely
- Act with integrity and professionalism, and treat all persons with respect
- Encourage and support open, honest communication and mutual respect throughout the organization
- Value accountability to our service recipients, donors, community partners, community and ourselves
- Operate in a fiscally responsible, sustainable, and effective manner
- Value our staff and encourage teamwork

What We Do: For the past 51 years, HGH has been providing a continuum of services for all ages: early childhood development serving infants and toddlers; residential services for children, adolescents and adults; in-home respite serving all ages; a community living program; counseling and family support services; transportation; and a variety of quality of life programs in San Diego and Imperial Counties.

We believe that individuals thrive when they can direct their own lives in a setting that offers a more fulfilling lifestyle, provides individualized attention, increases opportunities for self-sufficiency, and encourages greater community integration and access. These are the guiding principles behind everything we do at HGH.

Who We Are: We are partners, facilitators, community members, and teachers for the individuals and families we serve.

Honoring choice, connecting individuals, and supporting family life



Kim

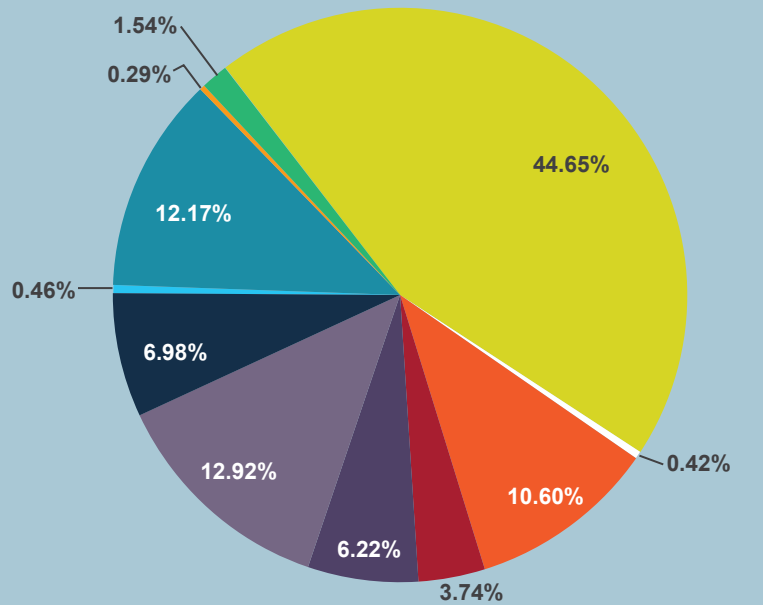
Kim can light up a room with her big smile and outgoing personality. Her energy is contagious.

In December of 2016, through the HGH Adult Foster Home Agency (AFHA), Kim was welcomed into the loving home of her two caregivers and their son, along with another foster client like herself. She considers them her family.

Kim is an avid reader and often checks out books from the library. She also enjoys eating out, shopping, and playing video games. But what we particularly admire about Kim is her ability to set goals and achieve them. Next on her bucket list is landing a job in customer service within the restaurant industry.

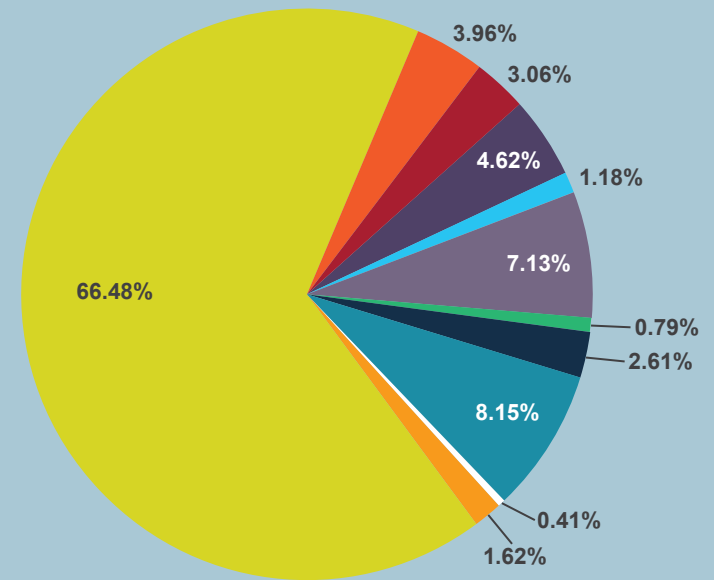
Your Gifts In Action 2017-18 Financial Results

Consolidated Income



Residential ICF Homes	\$11,376,474
Residential CCL Homes	2,701,500
Respite	3,292,148
Contributions, Grants, and Special Events	3,102,121
Transportation	1,779,243
Early Childhood Development and IDA	1,585,550
CLP, AFHA, & Life Planning	952,941
Investments	391,450
Other	117,874
HUD Homes	106,715
Rental	74,975
Total	\$25,480,991

Consolidated Expenses



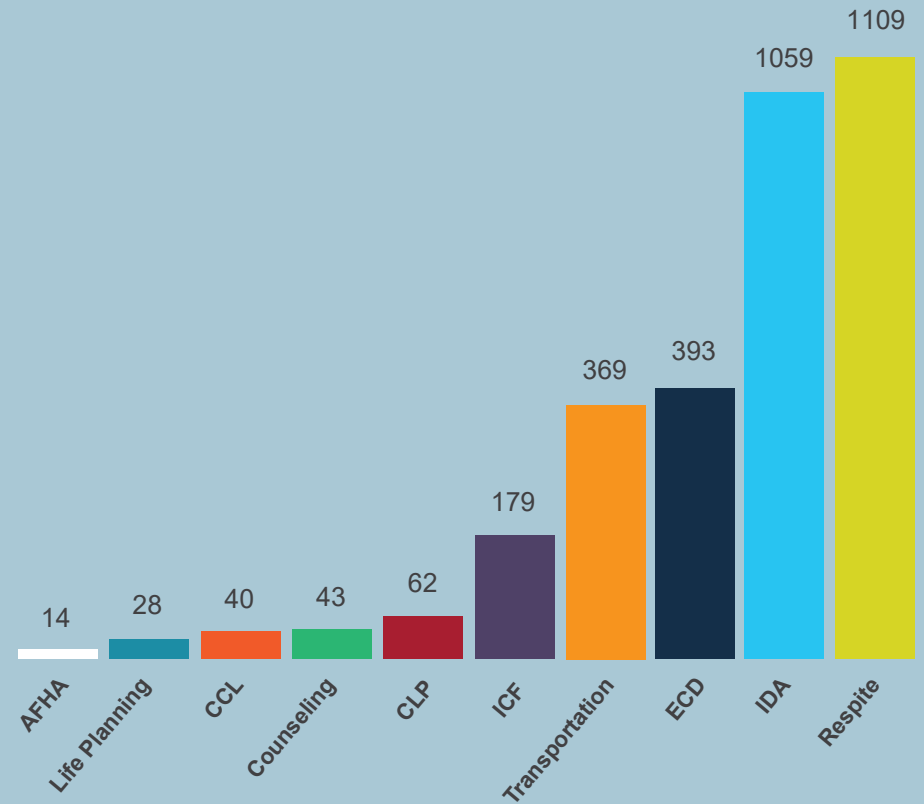
Program Salaries and Benefits	\$15,302,297
Admin. & Dev. Salaries and Benefits	1,875,326
Facilities	1,641,932
Travel and Transportation	1,062,934
Supplies	912,421
Purchased Services	703,285
Depreciation	599,654
Community Outreach and Special Events	371,806
Interest	271,545
Other	182,612
In Kind	94,580
Total	\$23,018,392

ICF - Intermediate Care Facility, CCL - Community Care Licensing, IDA - Infant/Toddler Development Assessment, CLP - Community Living Program, AFHA - Adult Foster Home Agency. Financials reflect fiscal year 7/1/17-6/30/18. HGH is proud to report that 89 cents of every dollar generated this year directly supports our programs and services.

HGH Clients Supported

Number of Clients Supported
3,296

Number of Volunteer Hours
2,350



AFHA-Adult Foster Home Agency, CCL-Community Care Licensing (Residential), CLP-Community Living Program, ICF-Intermediate Care Facility (Residential), ECD-Early Childhood Development, IDA-Infant Development Assessments

Board Participation
100%

Number of Staff Employed
900

Homes Owned in the Community **31**
HGH Transportation Fleet **72**

Robert

Jan Adams
 Jim & Carrie Ash
 Avista Technologies Inc.
 Barona Resort & Casino
 Al & Elaine Barrack, Sr.
 Patricia Becker
 Laurie Berg
 Jeff Bloom
 Isaac & Marcy Blumberg
 Blumberg Law Group LLP
 James Bosley
 Elizabeth Bremer
 David & Sarah Brenha
 Christine Brock
 Jeff & Sally Busby
 California Bank & Trust
 The Carlson Family
 Robert & Dottie Carne
 Cars 2 Charities
 Don & Sharon Cisto
 City National Bank
 City of El Cajon
 City of Santee
 Paul & Lisa Clifford
 Fred & Nora Cole
 Community Service Association SD City
 Garth Conboy
 Lisa Coppes
 County of SD Neighborhood Reinvestment
 Cushman Foundation
 Kent & Susan Davis
 Lawrence & Sherry Delsen
 Matt & Maryam Delsen
 Delsen & Company LLP
 Rick & Mary Doremus
 Dowling & Yahnke, LLC
 Stephen & Lynne Doyle
 Thomas & Mary Lou Dunning
 Everbowl
 Brian & Anjeanette Falk
 Jeff & Susan Fike
 Carol Fitzgibbons

Thank You for Giving

Donor list reflects gifts of \$1,000 or more July 1, 2017 through June 30, 2018

Andrew & Jean Fletsch III
 Richard & Linda Frelke
 Jane Gabrielson
 Louis Galuppo
 Dr. A.F. & Dorothy Germon Trust
 Michael & Teresa Graige
 Andy & Sharon Gray
 Grossmont Healthcare District
 Jason Haelewyn
 Hanken Cono Assad & Co., Inc.
 Michael & Cindi Harris
 Jerry & Mary Ellen Harris
 Brent & Lora Heramb
 Heramb Charitable Foundation
 Edward & Jessica Hershey
 Don & Paula Heye
 Chris & Karen Hinman
 Mark & Nancy Hinman
 Melodie Hinman
 Steven & Donetta Hoefler
 Dylan Hoefler Wilcox & Lara Hoefler Moir
 Greg & Rhonda Houck
 Brent & Andrea Howard
 Gail Hutcheson
 Conrad & Emma Jimenez
 Robert & Marion Johnson
 Robert & Sally Johnson
 JSD Office Furniture
 KD Stahl Construction Group
 Kaye Kelley
 Glenn & Ellie Kellogg
 Kenneth Minolt
 Ban Keriakos
 The Kerr Family Foundation
 Kineticom, Inc.
 Christopher Kinney & Stacey Poon-Kinney

Mark & Angie Klaus
 Steve & Denice Klaus
 Kurt Lembach
 Scott & Mary Levin
 Justine Marjan
 Richard & Jill Marrs
 Maxine McGlothlin
 Zanita McGuinness
 Lynn McNeill-Smith
 Margaret Meistrell
 David & Lisa Miller
 Mary Miller & Barbara Whitman
 David Mittleholtz
 Mobility Solutions Inc.
 Jane Moore & Drum Macomber
 John & Jennie Newton Foundation
 Luke Ninteman
 Oak Tree Philanthropic Foundation
 Jim & Jean O'Grady
 Osteo Relief
 Trudy Parker
 PIKE-Pi Kappa Alpha
 Jason & Mary Pluto
 Dick & Cindy Price
 Price Philanthropies
 Qualcomm Matching Gift Program
 Quick Dry Flood Services
 Mike & Ralleen Ratzlaff
 Ronald & Teresa Rehberger
 Jeff & Stephanie Richard
 Kathryn Richman & John B. Barber
 Diane Romito
 Kathleen Romito
 Rotary Club of La Mesa
 Ryan Family Charitable Foundation
 San Diego Special Needs Law Center

Brian Sandoval
 Wendy Schiefer
 Robert & Pauline Scott
 Daniel & Elaine Scully
 Shepard Bros. Inc.
 Robert & Sandy Shugert
 Michael & Nina Slater
 St. Andrews Lutheran Church
 St. Madeleine Sophie's Center
 Neal & Kam Stehly
 Irene Stone
 Stoney's Kids
 Superior Care Pharmacy
 Sycuan Band of The Kumeyaay Nation
 Sycuan Resort & Casino
 Tina Terlecki & Helen Baker
 The Arc of San Diego
 The Bill & Norma Verbeck Foundation
 The Gustave Klaas Trust
 The Law Office of Isaac Blumberg
 The San Diego Foundation
 Torrey Pines Bank
 Elahe Toulouie, MD
 George & Linda Toussaint
 Boyd & Ellen Townsley
 Arthur & Anita Travers
 JT & Jan Trily
 Benjamin & Sheila Trovaten
 Jonathan Uslaner & Olga Gonzalez-Silen
 Valerie & Harry Cooper Fund
 Steve & Marcia Vanlandingham
 Video Fact Documentation Service
 Julie Vogelzang
 David & Charlene Walker
 Gregory & Felicia Wells
 Ron & Toni Whisman
 Laura Williams
 Jason & Liane Wilson
 Trevor & Jennifer Yates
 Michael Young

We apologize for any errors and extend our deepest gratitude for any support that may have gone unrecognized.

Honorarium & Memorial Gifts

Maxine McGlothlin
Glen & Ellie Kellogg
Zanita McGuinness
Kathleen Romito
Harry & Valerie Cooper Fund
Mark and Nancy Hinman
JT & Jan Trily
Heramb Charitable Foundation

List reflects gifts of \$1,000 or more July 1, 2017
through June 30, 2018

In Memory of Bill & Norma Verbeck

We will forever be inspired by the generosity and compassion of Bill and Norma Verbeck. They gave of their time, their leadership and their big hearts.

In Bill's words, "By giving back, you inspire others to do the same... you set an example."

Bill and Norma were introduced to HGH in 1964 and continued to support us throughout their lifetime. It is because of them that our new facility is named the "HGH Verbeck Resource Center."



Troy

Troy is a 53-year young and fiercely independent individual. He prides himself on his ability to complete all daily activities with minimal assistance.

Troy is in our Residential Program living at Lakeshore Home. He is non-verbal in the traditional sense of the word, but that does not mean he is unable to communicate well. He uses a combination of a speech device, sign language, and gestures. When asked if he likes living at Lakeshore he smiled big and gave an enthusiastic "Yah!"

Troy is a pretty easy going guy and extremely affectionate. His biggest challenge is greeting people appropriately. When meeting someone new or seeing his favorite staff members, he will pull their hands into his chest and squeeze with excitement. He's pretty strong too! He's so well liked by his staff and peers that when he does hug you too tight, you can't help but let him for a second before reminding him to offer a "proper handshake."

Stacey Poon-Kinney

Board Member of the Year

Stacey has been involved with HGH for over seven years. Throughout this time she has been a donor and a significant fundraiser at our Galas, bestowing her time and culinary skills toward specialty dinner parties for our live auctions — and not just one, but two per Gala, bringing in over \$3,500 per event!

She was on our Board of Governors for many years and was an active participant in several of our events including hosting our Annual Meeting a few years ago. She joined the Board in 2017 and is Chair of the Board Development Committee assisting in bringing on two new Board members this year.

Equal to this are the many business associates, media contacts, and social media consultants that have come to support us because of her outreach and passion for what we do.

Stacey comes to us with a family of four. She owns and operates a successful business here in East County, The Trails Eatery. If you haven't stopped by, her cinnamon roll pancakes are a must.

Rachel Wood

Volunteer of the Year

Volunteering is often a thankless job; a lot of time and effort is spent working behind the scenes, doing the grunt work and never getting a real pat on the back for the accomplishments achieved.

Our Volunteer of the Year, Rachel Wood, is someone who doesn't ask for any recognition but truly deserves it.

Rachel started at HGH as a volunteer. She helped coordinate the contest gals for our annual Golf Classic and managed the logistics of running our own games on the course. Soon after, she joined the HGH Development Team.

Rachel helped create the Randy Jones Run/Walk for Independence — an event that has provided great community support and exposure for HGH. 2019 will be its 9th year.

Rachel has since left our organization to raise her family, but remains connected and dedicated. She has been an instrumental part of our Gala. She has served on the committee for the past three years and accepted the position of Chair for our 2018 and 2019 Gala events.

Rachel has worked tirelessly on all of our events and is a valued treasure for her time, talent, and passion.

San Diego Regional Center

Community Partner of the Year

Throughout the past 51 years, HGH has been fortunate to have established community partners who believe in our mission and who are committed to our success in providing the best services possible.

There is seemingly no other entity that HGH works with whose mission aligns so closely to ours as the San Diego Regional Center (SDRC)—To serve and empower persons with developmental disabilities and their families to achieve their goals with community partners.

HGH has grown as a result of a 50-year partnership built on mutual respect, trust, and common goals. It is through The San Diego Regional Center that clients and families receive the direct services they need from vendors (like HGH) in order to succeed in life. Collaboration is imperative in identifying and addressing clients' needs and to develop and nurture new ideas and services.

SDRC began operations in 1969. They will be celebrating their 50th anniversary on February 1, 2019. We congratulate Executive Director, Carlos Flores and the incredible team we are so fortunate to work with on a daily basis.

2017-18 Leadership

Board of Directors

Officers:

President – Debby McNeil
Vice President – Isaac Blumberg
Secretary/Second V.P. – Rick Doremus
Treasurer – Michael Harris

Members:

Kirk Ehrhart
Sharon Gray
Marcie Hanna
Andrea Howard
Stacey Poon-Kinney
Ben Trovaten
Jonathan Uslaner
Lea Zanjani

President & CEO:

Mark Klaus

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Roger Hueppchen
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Randy Jones
Glenn Kellogg, MD
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Chuck Muse
Mark Ochendusko
Jim O'Grady
Evelyn Riddick
Stuart Scott
Judith Shaplin
Irene Stone
Dave & Charlene Walker
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Board of Trustees

HUD Corporations
President, Dave Walker
Vice President, Stuart Scott
Secretary/Treasurer, Susan K. Fike

Members:

Mike Fausett
Debby McNeil
Judith Shaplin

Save the Dates

Randy Jones Run/Walk
Saturday
February 23, 2019
Crown Point Park

45th Annual Gala
Saturday
June 8, 2019
The US Grant

37th Golf Classic
Friday
October 25, 2019
Maderas Golf Club

For more information about
UGH events, contact Jessica
Brandon at 619-938-2854 or
jessica@guidinghands.org





We Empower. We Advocate. We Inspire.

Client photography provided by:

NADIA BOROWSKI SCOTT
PHOTOGRAPHY

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